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How to Sell Your Home without a Broker (4th Revised edition)

By Bill Carey, Chantal Howell Carey, Suzanne Kiffmann

John Wiley and Sons Ltd. Paperback. Book Condition: new. BRAND NEW, How to Sell Your Home without a Broker (4th Revised edition), Bill Carey, Chantal Howell Carey, Suzanne Kiffmann, Invaluable advice, tips, and guidelines for selling your home the affordable way----yourself With the high commissions being charged in today's housing market and the convenience of the Internet as a selling tool, many Americans find it more affordable to sell their own homes. This new edition of the indispensable home seller's how-to guide can save you thousands of dollars in real estate fees and commissions by showing you how to successfully market, negotiate, close, and wrap up the sale of your home--without paying a broker's high fees. Updated and revised to reflect all the latest trends in real estate, this popular classic takes you through the ABCs of doing it yourself--from making a plan to making a profit when you close. Selling your own home can be tricky; this Fourth Edition provides all the tools and advice you need to save on fees, with: aeo Worksheets, checklists, sample contracts, and other helpful documents aeo New chapters on seller financing and second mortgages aeo The latest tax law changes...



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